

No Health Coverage? We are here to help.

Calvert Healthcare Solutions, Inc.

Annual Report

This report represents activity for the 2009 fiscal year

July 1, 2008—June 30, 2009



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Welcome

A Message From the Board Chair and Executive Director

Calvert Healthcare Solutions, Inc (CHS) is committed to providing access to basic healthcare for Calvert County's low-income residents. This past year witnessed tremendous growth in our outreach to the community. Because of continued support from an all-volunteer board of directors, collaboration with committed community partners, and generous financial contributions from donors, special events, and grant funding, CHS has seen an increase in active memberships from 30 clients in 2007 to a current average of 205. That equates to a 700% increase!

The recent recruitment of an Executive Director has helped to stabilize administrative functions and thus allow for future expansion of client services within the community. This additional administrative oversight will help to improve the interaction between CHS, its clients and providers, and the community it serves. In these tough economic times, it is imperative that we focus efforts on increasing our services while also maintaining a positive financial position. This requires our organization to be transparent to our stakeholders while pursuing needed financial support. It is our goal to achieve this by maximizing opportunities for grant funding and increased donor support.

On behalf of the Calvert Healthcare Solutions Board of Directors, we are proud to provide you with this Annual Report for activity between July 1, 2008 and June 30, 2009.

With warmest regards,

David L. Rogers, MD
Chairman of the Board

W. Michael Shaw
Executive Director



Board of Directors

FY 2009-10 Board of Directors

David Rogers MD (President)
Calvert County Health Department

Robert Schlager MD (Vice President)
Calvert Memorial Hospital

Mary Louise Wisniewski (Secretary)
Calvert Arundel Family Medicine

James Xinis CHE (Treasurer)
Calvert Memorial Hospital

Bill Chambers
The Show Place Arena

Joe Cook
Calvert County Department of Social Services

Jon S. Frank CHE
Jon S. Frank & Associates

Vince Jackson
Calvert Memorial Hospital

Reverend Paul Liersemann
First Lutheran Church

Raymon Noble MD
Emeritus Member

Mahesh Shah, MD
Shah and Associates

Jack Upton
Davis, Upton, Palumbo & Keffler

Staff

W. Michael Shaw
Executive Director

Thembi Edwards
Administrative Assistant

Our all volunteer board of directors bring a diversity of experience and interests to Calvert Healthcare Solutions for the single purpose of providing access to quality healthcare to the low-income residents of our community.

Volunteer Opportunities

There are many volunteer opportunities available within our organization. We seek dedicated individuals of any background to complement our current staff. Those with general office, community outreach, marketing, fund raising, information technology, and website management skills would provide a great resource for our organization.



Our Program

Mission

This is a nonprofit organization that seeks to facilitate the provision of high quality health care services to residents of Calvert County, Maryland who have limited financial resources, cannot afford medical insurance, and cannot pay for necessary pharmaceuticals.

Eligibility

To be eligible for membership, applicants must:

- Be a Calvert County Resident
- Be a United States citizen or documented Permanent Resident
- Be between the ages of 19 and 64 years
- Not be eligible for Medical Assistance or Medicare benefits
- Not have any other health insurance
- Have household income between 101% and 200% of the Federal Poverty Level

Client Benefits

Client Benefits include:

- Access to primary and limited specialty healthcare
- Access to basic laboratory studies and x rays
- Access to cost-sharing prescription medication program
- Access to a Personal Wellness Profile
- Access to Diabetic Self Management training
- Access to affordable dental care
- Access to mental health practitioners
- Access to wellness coaching conducted by a registered nurse
- Access to case management services



Program News

We've Moved!

Through the generosity of Charles Bennett, MD, Calvert Healthcare Solutions recently relocated from offices within Calvert County Department of Social Services in Prince Frederick to Dr. Bennett's office in Lusby. This move provides increased access for our clients and increases the potential for future grant funding and program development throughout Calvert County.

Client Membership Takes Off!

Funding obtained through a grant awarded to *Calvert Memorial Hospital* in 2007 by the *Maryland Community Health Resources Commission* has increased the services provided to CHS clients. These include supplemental reimbursement for primary and specialty care and mental health services, diabetic management, and case management programs. This funding has facilitated increased provider participation and client membership. Further allocations will help meet future infrastructural demands.

Dental Care now Available!

Calvert Community Dental Care (410-535-8204) is a grant-funded program established to provide dental screenings, preventive care, and basic restorative care to low income Calvert County residents. Calvert Healthcare Solutions clients are eligible for these services.

Program Highlights

In this past year:

- Physician offices provided 184 visits to Calvert Healthcare Solutions (CHS) clients
- CHS paid for \$5,410 in supplemental physician reimbursement and \$12,434 in prescription co payments - totaling \$17,844
- Physicians donated services that totaled \$15,345 and Calvert Memorial Hospital provided laboratory studies, radiological procedures, and other services worth \$70,339—resulting in a total client benefit of \$85,684

Our Donors

As they have for many years, *SMILE Ecumenical Ministries, Inc.* provided consistent financial support to Calvert Healthcare Solutions. We are most appreciative of their concern and the benefit they provide to our community.



Pictured: Doris Harris (on right), SMILE Board of Directors President, receiving commemorative plaque on September 10, 2009 from Mike Shaw, CHS Executive Director

Dominion Resources, Inc., parent company of Dominion Cove Point, presented a \$25,000 donation to the CHS Board of Directors at a Calvert County Board of Commissioner's meeting on June 2, 2009.



Right to left, row 1: Delegate Anthony O'Donnell (29C), Mary Louise Wisniewski, CHS Secretary; Mike Shaw, CHS Executive Director; Jon S. Frank CHS President, Michael Gardner, Dominion Cove Point LNG, David Rogers, Calvert County Health Officer; James Xinis, Calvert Memorial Hospital President; Delegate Sue Kullen (27B)
Right to left, row 2: Calvert County Commissioners Gerry Clark, Linda Kelly, President Wilson Parran, Susan Shaw and Barbara Stinnett.

Thank you to all of our supporters. Your generosity enables us to continue to meet the healthcare needs of Calvert County's low income residents.



Collaborative Efforts

Building a Stronger and Healthier Community through Collaborative Efforts

Our Physician Providers

Participating physicians are the foundation of our program. Without their generous support, our clients would not have access to primary care medical homes. These medical homes provide the opportunity for patients to establish essential relationships with their medical providers.

Calvert County Health Department



The county health department provides program support through a partnership dedicated to increase access to mental health services. The health department-sponsored annual Keep Your Colon Rollin' 5K Walk/Run not only raises colon cancer awareness, it helps raise funding to benefit Calvert Healthcare Solutions programs.

Calvert Memorial Hospital

Calvert County's hospital helps CHS clients strive toward healthy living by providing access to no-cost laboratory and radiological studies. CMH also provides Personal Wellness Profiles, Wellness Coaching, and Case Management services for CHS members. The Health Ministry Team Network helps reach out to the public through an organized network of area churches. During Cover the Uninsured Week, this team spreads out across the county to help residents determine eligibility and enroll for programs such as CHS.



Calvert County Department of Social Services

DSS has assisted in application processing and also in providing office space for Calvert Healthcare Solutions. Their generosity has been essential in helping increase CHS client membership. The vocational internship program sponsored by DSS helped place within CHS a paid intern who later became a full-employee.



Events

This year's events provided opportunities for fun times and community awareness.



Throughout the last week in March, volunteers united to provide education and enrollment opportunities in Calvert Healthcare Solutions and various state programs. Locations across the county including food pantries, churches, and local businesses provided a venue for reaching eligible residents.



Keep Your Colon Rollin'!

5K Walk/Run

150 walkers and runners turned out for the 4th annual event held at Jefferson Patterson Park. This event provided a great opportunity to promote colon awareness and raised over \$3,000 for Calvert Healthcare Solutions. Fun was had by all participants and volunteers. A very special thank you goes out to the staff at Calvert County Health Department for their planning and run-day efforts.



On May 23, 2009, jazz and wine aficionados descended upon Friday's Creek Winery in Owings for this annual event. As the major fund-raiser for Calvert Healthcare Solutions, Liquid Jazz has repeatedly provided an excellent time for all. Fine, musical performances enhanced the taste of the wine selection. Food and other vendors, coupled with a silent auction, made for a memorable time. Thanks to the sponsors and attendees who helped net nearly \$19,000 dedicated toward providing client services.

Liquid Jazz 2009 Sponsors

Gold Sponsors

*CareFirst
Comcast
PNC Bank*

Silver Sponsors

*Calvert Memorial Hospital
Jon S. Frank & Associates
Tom and Gracie Rymer
SMECO
Mr. Alan Wilson and Dr.
Steve Peters*

Bronze Sponsors

*Benefit Mall
Dan and Tina Boesz
Bozick Distributors
Community Bank of Tri-County
Pat and Abbey Griffin
Group Benefits Services
Jack and Faye Hammett
Edward B. Howlin, Inc.
The Showplace Arena
James Worthington*

**Thank you to all
silent auction
donors and
bidders!**

Friends of CHS

*Renee Cunningham and Gerry Van
De Velde
Helen and David Didion
Flag Harbor Marine Service/John
Little
Pat Lynch and Julian Ewell
Margaret Phipps
Cheryl Place
John and Betsy Saunders
Henry Trentman
Vincenzo's*

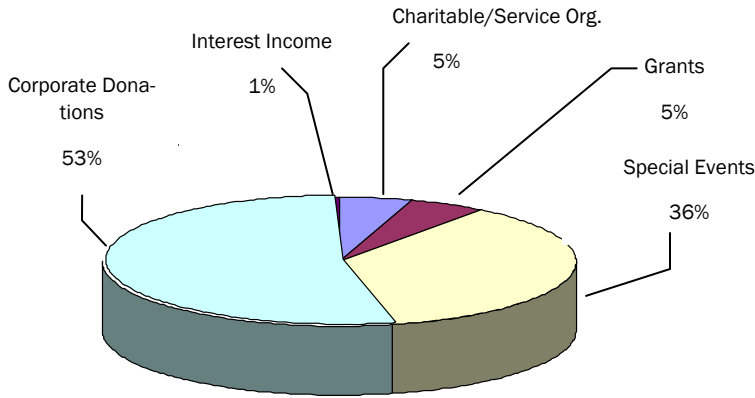


**A very special thank you goes
out to our volunteer planning
committee. We salute you for
a job well done!**

Our Sincere Appreciation to Friday's Creek Winery in Owings for sharing their wonderful venue with us.

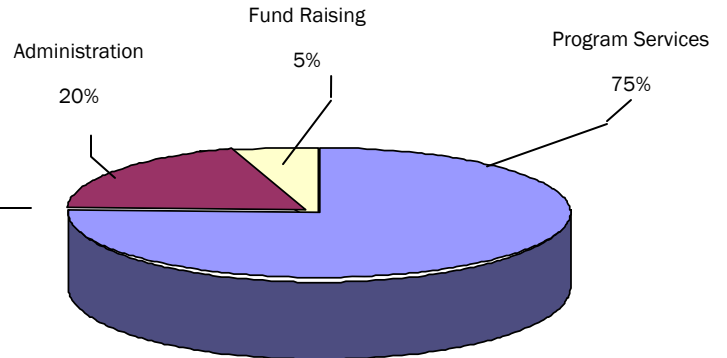
Financials

Funding Sources



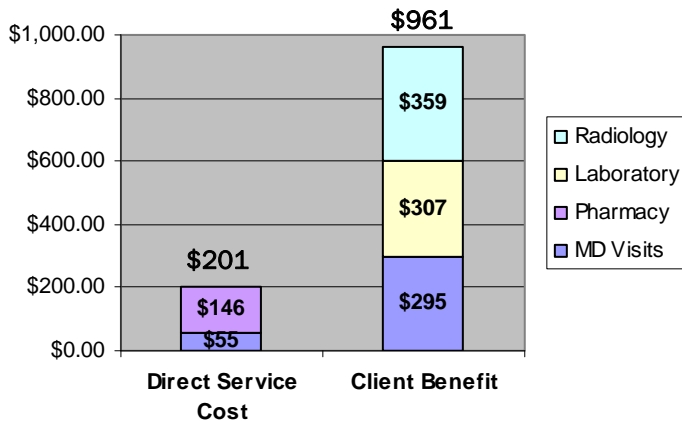
...94% of funding comes from the local community!

Funding Allocation



...75 cents of every dollar spent supports our program services!

Average Client Service Program Cost versus Average Client Benefit



...every \$200 spent on direct client care provides nearly \$1000 worth of services! – a five-fold benefit!



Financial Reports will be provided upon request. A limited number of Annual Reports were printed. Please see our website to download more copies.